# R Systems International Limited
## Operating Metrics

| Revenue by Geography | 2019 | 2018 | 2017 |
|---|---|---|---|
| North America | 65.21% | 60.35% | 57.03% |
| Europe | 14.98% | 17.94% | 19.42% |
| SEAC* | 16.97% | 18.87% | 20.21% |
| INDIA | 1.50% | 1.64% | 1.74% |
| Others | 1.34% | 1.20% | 1.60% |
| **Total** | **100.00%** | **100.00%** | **100.00%** |

* SEAC : -  South East Asian Countries

| Revenue Concentration | 2019 | 2018 | 2017 |
|---|---|---|---|
| The Largest Client | 5.94% | 6.20% | 5.99% |
| Top 3 | 14.73% | 16.06% | 15.51% |
| Top 5 | 20.39% | 23.48% | 22.15% |
| Top 10 | 31.77% | 35.30% | 34.04% |

| Associates as at Dec 31 | 2019 | 2018 | 2017 |
|---|---|---|---|
| **Technical** | **2,380** | **2,379** | **1,994** |
| **Software Services** | | | |
| Onsite | 390 | 370 | 291 |
| Offshore | 1,524 | 1,337 | 1,203 |
| **BPO** | | | |
| Offshore | 436 | 635 | 438 |
| **Trainees** | 30 | 37 | 62 |
| **Support** | **413** | **374** | **359** |
| **Total Count** | **2,793** | **2,753** | **2,353** |